



## The Legal Handbook of Business Transactions: Guide for Managers and Entrepreneurs (Hardback)

By Elvin C. Lashbrooke, M.I. Swygert

ABC-CLIO, United States, 1987. Hardback. Book Condition: New. 244 x 165 mm. Language: English . Brand New Book \*\*\*\*\* Print on Demand \*\*\*\*\*.provides lucid and remarkably concise explanations of the main laws and principles that every business manager or entrepreneur should know. It is, to a large extent, preventive law for avoiding trouble, as well as for dealing with it when it does occur. There is complete, though brief, coverage of all the important aspects of business law, a good index, and such fine choice of language that it is easy to read. And that last feature is worth the price of the book. Association of Florida Trial Lawyers Journal This invaluable reference tool covers the potential legal liability of businesses, the costs of failing to comply with legal obligations, and the legal rights afforded businesses under the law. The authors combine a theoretical focus with an applied, practical approach to minimizing legal costs. The guide addresses such topics as raising capital, buying real estate, extending credit, collecting accounts, borrowing money, advertising, selling goods, negotiating contracts, maintaining a safe work place, managing employees, keeping business records, contracting with the federal government, the impact of the new federal tax law, and...



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